Registration number: 05049372

The Hurlingham Polo Association

Annual Report and Unaudited Financial Statements

for the Year Ended 31 December 2020

The Hurlingham Polo Association

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The Hurlingham Polo Association

Company Information

Chairman	Mr Nicholas Winston Brian Wiles
Directors	Mr Sean Patrick Donovan-Smith Captain Michael Bruce James Amoore Mr Mark David Booth The Honourable Tristan Anthony Stephen Phillimore Mr James Tara Morrison Mrs Teresa Helen Ormerod Mr Andrew Barlow Mr Roderick Ian Vere Nicoll Mr Edward John Keymer Mr Brian Peter Stein Mrs Aurora Darwin Mr Stephen Thomas Alexander Hutchinson Dr Victor Wee Teck Chua Mr William Arthur Henry Lascelles Lucas Air Cdre (Retd) Randal Timothy Brown
Company secretary	Mr David John Basil Woodd
Registered office	Manor Farm Little Coxwell Faringdon Oxfordshire SN7 7LW
Accountants	RB (PWT) LLP Chartered Accountants 2 Old Bath Road Newbury Berkshire RG14 1QL

The Hurlingham Polo Association

Directors' Report for the Year Ended 31 December 2020

The directors present their report and the financial statements for the year ended 31 December 2020.

Directors of the company
The directors who held office during the year were as follows:

Mr Nicholas Winston Brian Wiles - Chairman

Mr Sean Patrick Donovan-Smith

Captain Michael Bruce James Amoore

Mr Mark David Booth

The Honourable Tristan Anthony Stephen Phillimore

Mr James Tara Morrison

Mrs Teresa Helen Ormerod

Mr Andrew Barlow

Mr Roderick Ian Vere Nicoll

Mr Edward John Keymer

Mr Brian Peter Stein

Mrs Aurora Darwin

Mr Stephen Thomas Alexander Hutchinson

Dr Victor Wee Teck Chua

Mr William Arthur Henry Lascelles Lucas

Air Cdre (Retd) Randal Timothy Brown

Principal activity
The principal activity of the company is to act as the Governing Body for the sport of Polo, to further the interests of Polo generally and to support by all possible means the common interests of the Affiliated Clubs and Associations, as defined from time to time. With effect from 1 January 2019 the commercial activities formerly carried on by The Hurlingham Polo Association were transferred to its subsidiary company, HPA Commercial Limited (formerly HPA Licensing Limited).

Small companies provision statement
This report has been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

Approved by the Board on .... and signed on its behalf by:

....
Mr Nicholas Winston Brian Wiles
Chairman

Chartered Accountants' Report to the Board of Directors on the Preparation of the Unaudited Statutory Accounts of The Hurlingham Polo Association for the Year Ended 31 December 2020

In order to assist you to fulfil your duties under the Companies Act 2006, we have prepared for your approval the accounts of The Hurlingham Polo Association for the year ended 31 December 2020 as set out on pages 4 to 14 from the company's accounting records and from information and explanations you have given us.

As a practising member firm of the Institute of Chartered Accountants in England and Wales (ICAEW), we are subject to its ethical and other professional requirements which are detailed at http://www.icaew.com/en/members/regulations-standards-and-guidance/.

This report is made solely to the Board of Directors of The Hurlingham Polo Association, as a body, in accordance with the terms of our engagement letter. Our work has been undertaken solely to prepare for your approval the accounts of The Hurlingham Polo Association and state those matters that we have agreed to state to the Board of Directors of The Hurlingham Polo Association, as a body, in this report in accordance with ICAEW Technical Release 07/16 AAF. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than The Hurlingham Polo Association and its Board of Directors as a body for our work or for this report.

It is your duty to ensure that The Hurlingham Polo Association has kept adequate accounting records and to prepare statutory accounts that give a true and fair view of the assets, liabilities, financial position and profit of The Hurlingham Polo Association. You consider that The Hurlingham Polo Association is exempt from the statutory audit requirement for the year.

We have not been instructed to carry out an audit or a review of the accounts of The Hurlingham Polo Association. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the statutory accounts.

....

RB (PWT) LLP
Chartered Accountants
2 Old Bath Road
Newbury
Berkshire
RG14 1QL

Date:.............................

The Hurlingham Polo Association

Profit and Loss Account for the Year Ended 31 December 2020

	Note	2020 £	2019 £
Turnover		1,024,368	1,166,970
Cost of sales		(508,810)	(618,171)
Gross surplus		515,558	548,799
Administrative expenses		(582,167)	(388,660)
Other operating income		40,756	356
Operating (deficit)/surplus		(25,853)	160,495
Gain on financial assets at fair value through profit and loss account		29,529	71,422
Income from other fixed asset investments		38,462	13,835
Other interest receivable and similar income		1,105	1,541
Interest payable and similar expenses		-	(6)
		69,096	86,792
Surplus before tax		43,243	247,287
Taxation	3	-	(11,444)
Surplus for the financial year		43,243	235,843

The above results were derived from continuing operations.

The company has no recognised gains or losses for the year other than the results above.

The Hurlingham Polo Association

(Registration number: 05049372)
Balance Sheet as at 31 December 2020

	Note	2020 £	2019 £
Fixed assets			
Tangible assets	4	5,611	5,751
Investments in subsidiaries	5	2	2
Listed investments	6	752,301	684,403
		757,914	690,156
Current assets			
Debtors	7	85,750	81,395
Cash at bank and in hand		433,612	488,098
		519,362	569,493
Creditors: Amounts falling due within one year	8	(88,268)	(113,884)
Net current assets		431,094	455,609
Net assets		1,189,008	1,145,765
Capital and reserves			
Profit and loss account		1,189,008	1,145,765
Total equity		1,189,008	1,145,765

The Hurlingham Polo Association

(Registration number: 05049372)
Balance Sheet as at 31 December 2020

For the financial year ending 31 December 2020 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

Directors' responsibilities:

- The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476; and
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

These financial statements have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

Approved and authorised by the Board on .... and signed on its behalf by:

....

Mr Nicholas Winston Brian Wiles
Chairman

The Hurlingham Polo Association

Statement of Changes in Equity for the Year Ended 31 December 2020

	Profit and loss account £	Total £
At 1 January 2019	909,922	909,922
Surplus for the year	235,843	235,843
At 31 December 2019	1,145,765	1,145,765

	Profit and loss account £	Total £
At 1 January 2020	1,145,765	1,145,765
Surplus for the year	43,243	43,243
At 31 December 2020	1,189,008	1,189,008

The notes on pages 8 to 14 form an integral part of these financial statements.

1 General information

The company is a company limited by guarantee, incorporated in England and Wales, and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding £1 towards the assets of the company in the event of liquidation.

The address of its registered office is:
Manor Farm
Little Coxwell
Faringdon
Oxfordshire
SN7 7LW

2 Accounting policies

Summary of significant accounting policies and key accounting estimates
The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

COVID-19 and going concern
The HPA draws up an annual financial and operational plan to cover expected activities in the following year. The HPA's plan for the calendar year 2021 was drawn up and approved against the Government road map set out in mid February 2021. during the Covid-19 pandemic, which is ongoing at the date of signing these financial statements, and therefore there is still uncertainty with regards to the planned events.

It is currently predicted that organised sport will be allowed from the end of March but that restrictions which limit the opening up of the sport to the public will continue until the latter half of June. However, the Government has been clear that any lifting of restrictions will be dependent on the ongoing research and the data gathered in the previous month. It is therefore difficult to quantify the financial effect that it may have on the operations of the HPA and the sport of polo generally. However, although there have been challenges in respect of travel for players, grooms and horses, the outlook for the season looks positive and it is considered reasonable to assume that income will improve on 2020. If the season starts on time as expected, it should be possible to forecast more accurately the likely income in early June and adjust expenditure accordingly.

In spite of a difficult year in 2020, it was better than expected thanks to much reduced expenditure, and the HPA continues to have access to significant liquid resources and these can be augmented, if necessary, by utilising some of its reserves, which have been accumulated to provide protection in times of need.

Therefore, we have a reasonable expectation that the HPA will continue to have sufficient financial resources available to enable it to meet its liabilities as they fall due for the foreseeable future, being not less than one year from the date on which these financial statements were signed, including the provision of support to the subsidiary company, HPA Commercial Limited (see also note 10).

These financial statements have therefore been drawn up on the going concern basis, which assumes that this will be the case.

Statement of compliance
These financial statements have been prepared in accordance with Financial Reporting Standard 102 Section 1A - 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006.

Basis of preparation
These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

The financial statements contain information about The Hurlingham Polo Association as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under section 398 of the Companies Act from the requirement to prepare consolidated financial statements as the group it heads qualifies as a small group.

Revenue recognition
Turnover comprises the fair value of the consideration received or receivable for the provision of membership fees and associated income in the ordinary course of the company's activities. Turnover is shown net of sales/value added tax, returns, rebates and discounts.

Tax
The tax expense for the period comprises current tax payable and deferred tax.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the company operates and generates taxable income.

Deferred tax is recognised in respect of all timing differences between taxable profits and profits reported in the financial statements.

Unrelieved tax losses and other deferred tax assets are recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and are expected to apply to the reversal of the timing difference.

Tangible assets
Tangible assets are stated in the balance sheet at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

Depreciation
Depreciation is charged so as to write off the cost of assets, over their estimated useful lives, as follows:

Asset class	**Depreciation method and rate**
Office equipment	20% straight line

Investments
Investments in equity shares which are publicly traded or where the fair value can be measured reliably are initially measured at fair value, with changes in fair value recognised in profit or loss. Investments in equity shares which are not publicly traded and where fair value cannot be measured reliably are measured at cost less impairment.

Cash and cash equivalents
Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

Debtors
Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade creditors
Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers.

Leases
Leases in which substantially all the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are charged to profit or loss on a straight-line basis over the period of the lease.

Defined contribution pension obligation
A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the company has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

Contributions to defined contribution plans are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

3 Taxation

	2020 £	2019 £
Corporation tax	-	11,444
Deferred tax	-	-
	-	11,444

4 Tangible assets

	Office equipment £	Total £
Cost or valuation		
At 1 January 2020	33,523	33,523
Additions	1,917	1,917
At 31 December 2020	35,440	35,440
Depreciation		
At 1 January 2020	27,772	27,772
Charge for the year	2,057	2,057
At 31 December 2020	29,829	29,829
Carrying amount		
At 31 December 2020	5,611	5,611
At 31 December 2019	5,751	5,751

5 Investments

	2020 £	2019 £
Investments in subsidiaries	2	2

Subsidiaries

	£
Cost or valuation	
At 1 January 2020	2
Provision	
Carrying amount	
At 31 December 2020	2
At 31 December 2019	2

Details of undertakings

Details of the investments (including principal place of business of incorporated entities) in which the company holds 20% or more of the nominal value of any class of share capital are as follows:

Undertaking	Registered office	Holding	Proportion of voting rights and shares held 2020	2019
Subsidiary undertakings				
HPA Commercial Limited	Manor Farm, Little Coxwell, Faringdon, Oxfordshire, SN7 7LW England & Wales	Ordinary	100%	100%
HPA Events Limited	Manor Farm, Little Coxwell, Faringdon, Oxfordshire, SN7 7LW England & Wales	Ordinary	100%	100%

HPA Events Limited is dormant and has never traded.

HPA Commercial Limited

HPA Commercial Limited changed its name from HPA Licensing Limited on 14 October 2019.

Until 31 December 2018 the principal activity of HPA Commercial Limited was brand licensing. Since 1 January 2019 HPA Commercial Limited has also been responsible for all the commercial activities formerly carried on by The HPA.

The profit / (loss) for the financial period of HPA Commercial Limited was £106,527 (2019: (£84,139)) and the aggregate amount of capital and reserves at the end of the period was (£558,230) (2019: (£664,757)).

6 Listed investments

	Financial assets at fair value through profit and loss £	Total £
Non-current financial assets		
Cost or valuation		
At 1 January 2020	684,403	684,403
Fair value adjustments	29,529	29,529
Additions	141,500	141,500
Disposals	(103,131)	(103,131)
At 31 December 2020	752,301	752,301
Carrying amount		
At 31 December 2020	752,301	752,301

Included within the total investment balance of £752,301 (2019: £684,403) is a cash balance of £928 (2019: £8,794).

The aggregate cost of the listed investments held is £603,554 (2019: £557,447).

7 Debtors

	2020 £	2019 £
Trade debtors	31,869	42,588
Prepayments	32,602	6,295
Other debtors	21,279	32,512
	85,750	81,395

8 Creditors

Creditors: amounts falling due within one year

	2020 £	2019 £
Due within one year		
Trade creditors	15,421	23,079
Taxation and social security	7,803	19,760
Other creditors	65,044	71,045
	88,268	113,884

9 Financial commitments, guarantees and contingencies

Amounts not provided for in the balance sheet

The total amount of financial commitments not included in the balance sheet is £6,678 (2019 - £7,516).

10 Related party transactions

During the period rent of £12,000 (2019: £12,000) was paid to the Chief Executive, D J B Woodd, for the premises used by the Association for administrative purposes. 5% of this rent was recharged to HPA Commercial Ltd for their use of the premises. At the balance sheet date a creditor of £7,068 (2019: £11,184) was owed to D J B Woodd by the company.

In order to optimise operational efficiency and maximise the exploitation of the Hurlingham brand, the company has updated its trading structure by the creation of two wholly owned subsidiary companies, being:

HPA Commercial Limited (formerly HPA Licensing Limited).
HPA Events Limited

HPA Commercial Limited commenced trading in 2015 and HPA Events Limited has remained dormant. During the period since its incorporation, The Hurlingham Polo Association has provided funding to HPA Commercial Limited ("HPAC") to cover the working capital requirements of the company and this amounted to £584,825 at 31 December 2020.

Since 1 January 2020 HPAC has continued to trade in accordance with its agreed business plan and a number of franchise agreements, which will generate income for the company have now been finalised and signed. Other such agreements are under negotiation and are expected to be agreed within the foreseeable future.

Since 1 January 2019 the HPAC has taken over the management of the commercial activities of the group.

The HPA has been providing the cash required to meet HPAC's working capital and the directors of the company have provided assurances that such further funds that may be necessary in order to meet its liabilities as they fall due will be forthcoming from the HPA. In addition the HPA has indicated that it will not seek repayment of any amounts already advanced unless HPAC would remain solvent following such repayment.

Because the generation of financial returns by HPA Commercial Limited cannot be predicted with any certainty the amount advanced up to 31 December 2019 by The Hurlingham Polo Association has been provided for in full.

HPA Events Limited as a wholly owned subsidiary is a dormant company and a creditor balance of £1 is payable to this company at the year end. This represents the share capital acquired by the Hurlingham Polo Association.

11 Controlling party

The company is under the common control of its members, and therefore there is no single individual or party that can, or does, have overall control of The Hurlingham Polo Association.

The company is a private company limited by guarantee and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding £1 towards the assets of the company in the event of liquidation.

The income and property of the company shall be applied solely towards the promotion of its stated objectives and no part thereof shall be paid or transferred directly or indirectly, by way of dividend or otherwise to the members of the company.

The Hurlingham Polo Association

Detailed Profit and Loss Account for the Year Ended 31 December 2020

	2020 £	2019 £
Turnover (analysed below)	1,024,368	1,166,970
Cost of sales (analysed below)	(508,810)	(618,171)
Gross surplus	515,558	548,799
Administrative expenses		
Employment costs (analysed below)	(315,176)	(264,464)
Establishment costs (analysed below)	(43,819)	(44,512)
General administrative expenses (analysed below)	(219,845)	(76,016)
Finance charges (analysed below)	(1,270)	(1,889)
Depreciation costs (analysed below)	(2,057)	(1,779)
	(582,167)	(388,660)
Other operating income (analysed below)	40,756	356
Operating (deficit)/surplus	(25,853)	160,495
Gain on financial assets at fair value through profit and loss account (analysed below)	29,529	71,422
Income from other fixed asset investments (analysed below)	38,462	13,835
Other interest receivable and similar income (analysed below)	1,105	1,541
Interest payable and similar charges (analysed below)	-	(6)
	69,096	86,792
Surplus before tax	43,243	247,287

The Hurlingham Polo Association

Detailed Profit and Loss Account for the Year Ended 31 December 2020

	2020 £	2019 £
Turnover		
Subscriptions and affiliation fees	430,116	519,377
Pony passports	22,758	45,092
Coaching income	23,073	17,591
Umpire fees	450,067	509,187
Migrant endorsements	82,525	73,666
Olympia coaching vouchers	751	-
Sundry income	78	28
Fines	15,000	2,029
	1,024,368	1,166,970
Cost of sales		
Coaching costs	11,759	10,939
Drug testing	3,794	11,143
Costs of preparation and distribution of yearbook	2,434	8,577
Professional umpire fees	416,617	462,159
Pony passport costs	7,911	12,827
Grants to affiliated clubs	-	32,683
Covid aid	31,000	-
Helmet replacement scheme	800	800
FIP	13,385	15,743
Legal fees for work permits	15,930	24,358
Victor Ludorum awards dinner	-	18,307
Marketing of coaching vouchers	5,180	20,635
	508,810	618,171
Employment costs		
Wages and salaries	288,891	247,370
Staff pensions (Defined contribution)	26,285	17,094
	315,176	264,464

The Hurlingham Polo Association

Detailed Profit and Loss Account for the Year Ended 31 December 2020

	2020 £	2019 £
Establishment costs		
Members insurance	36,065	37,972
Professional indemnity insurance	7,754	6,540
	43,819	44,512
General administrative expenses		
Meetings and seminars	1,885	9,563
Website and database costs	30,958	40,459
Office expenses	41,395	42,894
The Polo Charity	15,000	2,029
Hire of plant and machinery (Operating leases)	2,694	1,469
VAT partial exemption	8,876	12,229
Travel and subsistence	2,254	11,937
Accountancy fees	9,317	7,660
Legal and professional fees	35,763	1,728
Investment portfolio fees	129	98
Net movement on HPA Commercial balance	67,201	(57,024)
Bad debts	4,373	2,974
	219,845	76,016
Finance charges		
Bank charges	592	602
Credit card charges	678	1,287
	1,270	1,889
Depreciation costs		
Depreciation of office equipment (owned)	2,057	1,779
Other operating income		
Management charges receivable	103	356
Government grants receivable	40,653	-
	40,756	356

The Hurlingham Polo Association

Detailed Profit and Loss Account for the Year Ended 31 December 2020

	2020 £	2019 £
Gain/(loss) on financial assets at fair value through profit and loss account		
Listed investment fair value adjustments	29,529	71,422
Income from other fixed asset investments		
Gain on disposal of fixed asset investments	25,735	-
Income from other investments (listed)	12,727	13,835
	38,462	13,835
Other interest receivable and similar income		
Listed investment interest receivable	36	67
Bank interest receivable	1,069	1,474
	1,105	1,541
Interest payable and similar expenses		
Other interest payable	-	6